

# ALTA ALL CAP QUALITY GROWTH

March 2024

# **INVESTMENT PHILOSOPHY**

Alta Capital Management believes companies with high free cash flow growth yield superior risk-adjusted investment returns. The tenets of our process encompass the following:

- a. Quality factors are key to long-term alpha generation
- b. Growth in earnings and free cash flow drives stock prices
- c. Sustainability of earnings growth, profitability and competitive advantages drive future cash flow generation
- d. Superior FCF growth with lower EPS variability leads to more resilient, riskadjusted outcomes

# **KEY CHARACTERISTICS**

- · Robust cash flow generation
- Secular earnings growth with lower earnings per share variability
- · Sustainable competitive advantages
- · Profitability throughout the economic cycle
- · Financial flexibility
- Valuation consciousness

# **INVESTMENT PROCESS**

Companies are identified through a fundamental, bottom-up investment process, beginning with a universe screen that seeks to identify companies that demonstrate financial strength, strong profitably, and a favorable track record.

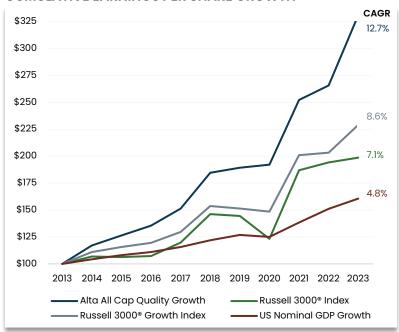
Further analysis of these firms using Alta's proprietary free cash flow model, helps define the present value of the company. Fundamental analysis validates the strength of the company's management, business, and future performance expectations.

Favorable culmination of this process is the recognition of a security whose current trading value is significantly less than its intrinsic value. For the security to establish a position, the Investment Committee must confirm eligibility, appropriate entry price target, and proper placement within the portfolio.

#### **OUR PORTFOLIO**

We seek companies that support our three pillars: profitability, growth, and valuation. We build portfolios of companies demonstrating exceptional EPS growth, ROIC, margins, and valuation.

# CUMULATIVE EARNINGS PER SHARE GROWTH<sup>1</sup>



# FIVE-YEAR AVERAGE CHARACTERISTICS<sup>2</sup>



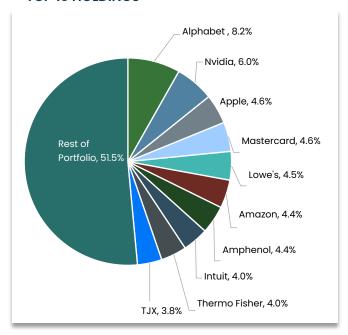


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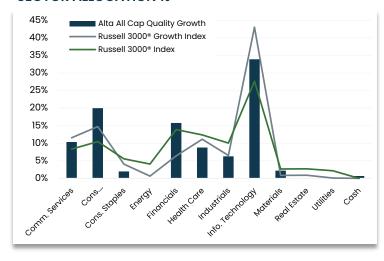
# PERFORMANCE ANALYSIS<sup>3</sup>

|          | Strategy<br>Gross % | Strategy<br>Net % | Russell<br>3000°<br>Growth % | Russell<br>3000° % |
|----------|---------------------|-------------------|------------------------------|--------------------|
| 3 Months | 10.44%              | 10.16%            | 11.22%                       | 10.01%             |
| 2023     | 39.12%              | 37.74%            | 41.20%                       | 25.95%             |
| 2022     | -30.14%             | -30.84%           | -28.96%                      | -19.20%            |
| 2021     | 23.45%              | 22.22%            | 25.84%                       | 25.66%             |
| 2020     | 23.93%              | 22.70%            | 38.26%                       | 20.88%             |
| 2019     | 34.58%              | 33.25%            | 35.84%                       | 31.01%             |
| 2018     | -5.39%              | -6.34%            | -2.11%                       | -5.24%             |
| 2017     | 23.61%              | 22.39%            | 29.58%                       | 21.13%             |
| 2016     | 1.39%               | 0.38%             | 7.39%                        | 12.73%             |
| 2015     | 2.23%               | 1.22%             | 5.09%                        | 0.47%              |
| 2014     | 14.29%              | 13.16%            | 12.44%                       | 12.55%             |
| 2013     | 42.10%              | 40.69%            | 34.23%                       | 33.55%             |
| 2012     | 20.12%              | 18.93%            | 15.20%                       | 16.41%             |
| 1 Year   | 35.80%              | 34.45%            | 37.95%                       | 29.29%             |
| 3 Year   | 8.68%               | 7.61%             | 11.53%                       | 9.77%              |
| 5 Year   | 14.08%              | 12.95%            | 17.81%                       | 14.33%             |
| 10 Year  | 11.58%              | 10.47%            | 15.43%                       | 12.32%             |

# **TOP 10 HOLDINGS**



# **SECTOR ALLOCATION %**



# **PORTFOLIO CHARACTERISTICS**

|                                 | Alta All<br>Cap | Russell<br>3000®<br>Growth | Russell<br>3000° |
|---------------------------------|-----------------|----------------------------|------------------|
| Number of Holdings              | 29              | 1,504                      | 2,949            |
| Standard Deviation <sup>4</sup> | 22.3            | 20.7                       | 18.9             |
| Active Share                    | VS.             | 73.9                       | 80.9             |
| Market Cap (\$B)                | 595.3           | 1157.3                     | 697.5            |
| Current Yield                   | 0.4%            | 0.7%                       | 0.0              |
| EPS Variability                 | 28.3            | 26.3                       | 32.3             |
| Est. EPS Growth                 | 17.0            | 16.0                       | 12.5             |
| Net Margin %                    | 16.0            | 6.0                        | 6.3              |
| Return on Invested Capital      | 21.2            | 10.3                       | 5.9              |
| Return on Equity                | 26.9            | 4.4                        | 8.1              |
| P/E Ratio (12-month forward)    | 25.6            | 28.1                       | 21.0             |
| PEG Ratio (12-month forward)    | 1.5             | 1.8                        | 1.7              |

Sources: Morningstar Direct, and FactSet as of March 31, 2024. All Characteristics are based on weighted average methodology with the exception of Return on Invested Capital and Return on Equity which represent each portfolio's median.

<sup>1</sup>Based on latest available data. <sup>2</sup>Based on reported data for calendar years 2018 – 2023 (latest available). <sup>3</sup>Returns for periods more than one year are annualized. <sup>4</sup>Standard Deviation is based on 5 years as of March 31, 2024.

Alta Capital Management, LLC is an independent money management firm that focuses on identifying high quality growth companies through fundamental analysis and a sound valuation methodology. The Russell 3000 Index measures the performance of the largest 3,000 U.S. publicly held companies representing approximately 98% of the investable U.S. equity market. The Russell 3000 Growth index measures the performance of the broad growth segment of the U.S. equity universe and includes those Russell 3000 companies with higher price-to-book ratios and higher forecasted growth values. Alta Capital Management All Cap Quality Growth uses the Russell 3000 Growth as its primary index comparison. The GIPS firm is defined as Alta Capital Management, LLC which claims compliance with the Global Investment Performance Standards (GIPS®). GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. On January 2, 2018 Guardian Capital Group purchased a majority interest in Alta Capital Management. To receive a complete list and description of composites and a list of broad distribution pooled funds and/or a GIPS Report, contact Alta Capital Management at 801-274-6010, or Compliance@AltaCapital.com. The All Cap Quality Growth Composite includes all fully discretionary Alta All Cap Quality Growth equity accounts. The composite excludes portfolios with material restrictions imposed by the client that impair our ability to fully implement the intended strategy. Performance results are time-weighted total returns that have been adjusted for cash flows. Composite results have been aggregated monthly and weighted based on end-of-month portfolio valuations. The minimum account size for this composite is \$250,000. The U.S. Dollar is the currency used to express performance. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated on an app